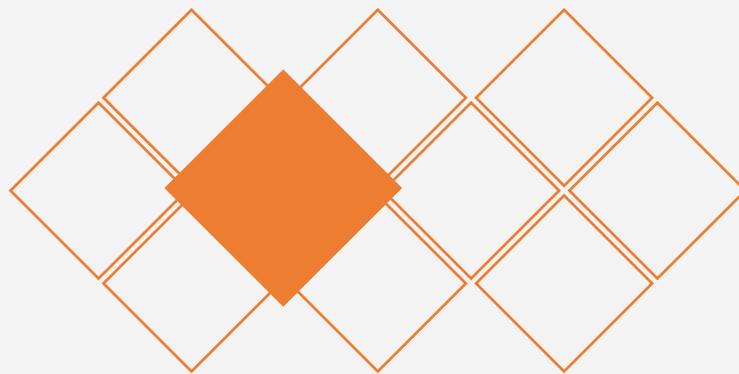


MOTOVINO

Motivational Business Seminars





We offer business training programs that focus on a variety of professional development areas, such as, public speaking, branding, navigating corporate cultures, and networking skills.

•• Training Program Areas

"A sign of deep intelligence, is one's capacity to take complicated elements and share the value of that information in a simple way."

-Tiffany Yarde, CEO, Motovino

Workplace Readiness (WR)

From the interview stage to post-placement and retention, WR workshops focus on preparing candidates for success in many business environment. Topics include navigating corporate culture and proactive mentorship.



WR

Capacity Building (CB)

Continuing education in areas of professional development and effective communication is key to maintaining momentum in any budding career. CB workshops focus on sales training, business etiquette and leadership skills development.



CB

Professional Life Skills (LS)

LS workshops focus on healthy life experience tools. From time/resource management to handling stress, candidates are taught how to welcome new challenges and problem-solve effectively.



LS

••• Seminar Descriptions

Sessions include:

- Key takeaway notes
- Resource guides for additional learning and application
- 3 exercises (2 completed together and 1 for self-check application) and worksheets
- Vignettes
- Entertaining anecdotes



**-Part lecture
-Part exercises**

Our hands on approach to key concepts bring the content alive.



1-on-1 Coaching

Available upon request.



Tiffany's personal branding workshop was wonderful and challenging. Plenty of takeaways that I can apply at work immediately.
-Shaina Lampkins, **Specialist, Social Security Administration**

Tiffany knows business development. Her [entrepreneur] strategy seminar helped my business increase leads by 60% within a month of implementing her strategies.
-Stephen Mortley, **CEO, Anchor Sports Group**

My staff's [of 9] communication and tardiness improved exponentially. After having Tiffany host three communication and personal branding workshops, my team is back on the right path to giving superior customer service to our patrons.
-Camillia Cudjoe, **CEO Youceeme Glam Studio**



Networking Skills
Design powerful networks with our tailored strategy.



Cultural Sensitivity
Learn inclusive conversation skills.



Team Building Skills
Develop and/or navigate a collaborative environment.



Personal Branding
Compose your strengths and value effectively.



Interview Readiness
Demonstrate your skills artfully.



Resume Writing
Describe your accomplishments in an impactful way.



Leadership Skills Training
Motivate others and lead effectively.



Sales Coaching
Learn art of the follow-up and take networking skills to a new level.



Business Development Skills
Entrepreneurial strategies on how to win business and allies.



Business Dinner Etiquette
Handle yourself with poise and confidence at business lunch or dinner meetings.



Diversity Training
Define tools to unpack bias and become an ally.



Public Speaking
Illustrate the 5 competencies to effective public speaking.



Communication Training
Distinguish professional memo writing and tone awareness.



Resource Management
Apply several tactics to effectively manage time and stress.

During trainings, we share success stories from the "trenches" of a variety of relevant industries.

Anecdotes bring complicated concepts alive. The right story can connect an audience to the material in a thoughtful and lasting way. Let us teach you how...



Value

1-HR Trainings & Deep-Dive Learning Series

Our approach.

"Motovino was founded on the principle that relationships are the cornerstone to all thriving business outcomes. Speaking articulately, efficient communication, and persistently following-up are keys to leadership and successful relationship building in any corporate environment.

I effectively teach attendees how to win in business, speak with power, deliver high impact presentations for a variety of audiences, and create storylines that are seamless and digestible.

All workshops are customized to suit each unique business environment and the client's needs."

-Tiffany Yarde, CEO

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Let's continue the discussion.



MOTOVINO

